

RFID4fashion

Rainer Lutz NXP Semiconductors RFID May 2007



NXP Semiconductors

- Established in 2006 (formerly Philips Semiconductors)
- Builds on a heritage of 50+ years of experience in semiconductors
- 37.000 employees
- Sales of € 4.8 Bln (2005)
- Sales: 35% Greater China, 31% Rest of Asia, 25% Europe, 9% North America
- Headquarters: Eindhoven, The Netherlands
- Key focus areas: Mobile & Personal, Home, Automotive & Identification, Multimarket Semiconductors





Identification

Lead in focus areas

- #1 in RFID solutions, with more than2 billion ICs shipped
- #1 in NFC technology
- More than 80% of the world's e-passports use our ICs



- Approximately 80% of all public transport schemes use our MIFARE® technology
- Chosen by leading medical industries worldwide to track medical tests and authenticate medications
- More than 50% of all RFID installations in libraries use NXP's ICODE
- Over 50% of all fashion RFID projects use NXP ICs.



RFID, Rainer Lutz



Speed up counting in production



Tunnel reader count 60 shirts in box within 1 second.



Imagine to see your inventory real-time any time

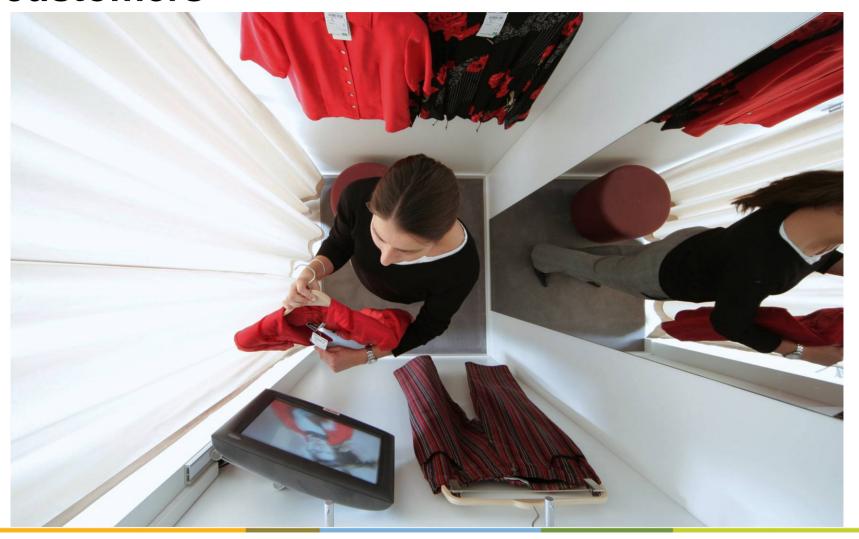




With mobile readers and smart shelves.



Enhance the shopping experience of your customers

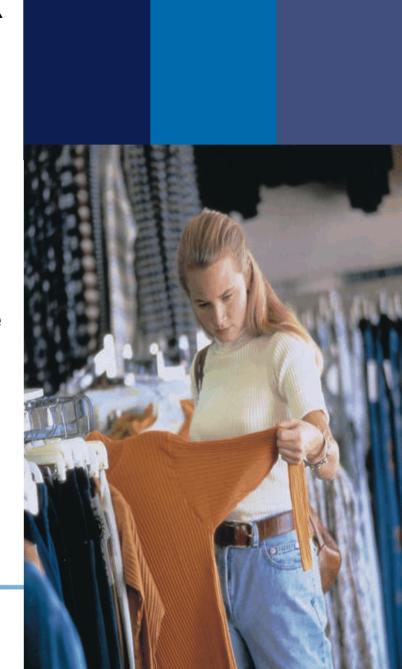




Fashion is on the fast track to RFID item tagging

 RFID friendly environment with limited metal or water

- Appropriate average price level of textile vs. transponder
- No time to waste in the supply chain

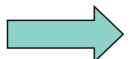




Advantages of RFID along the fashion SCM

Manufacturer

Tracking & Tracing
Counting
Return handling / customer
complaints
Inventory control



Advantages of RFID in the fashion industry

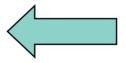


Tracking & Tracing
Counting incoming goods
Picking quality
Counting outgoing goods
Anti counterfeit
Inventory control
Comply with mandates



End customer

Proof of originality
Easy return handling
Info terminals
Coordinate information
Adaptive washing machine
Measurements of tailored
suits on the product
Interaction via NFC



Retailer

Availability of products
Check out efficiency
Electronic vendors
Inventory control
Advanced EAS
Return handling
Cross & up-selling

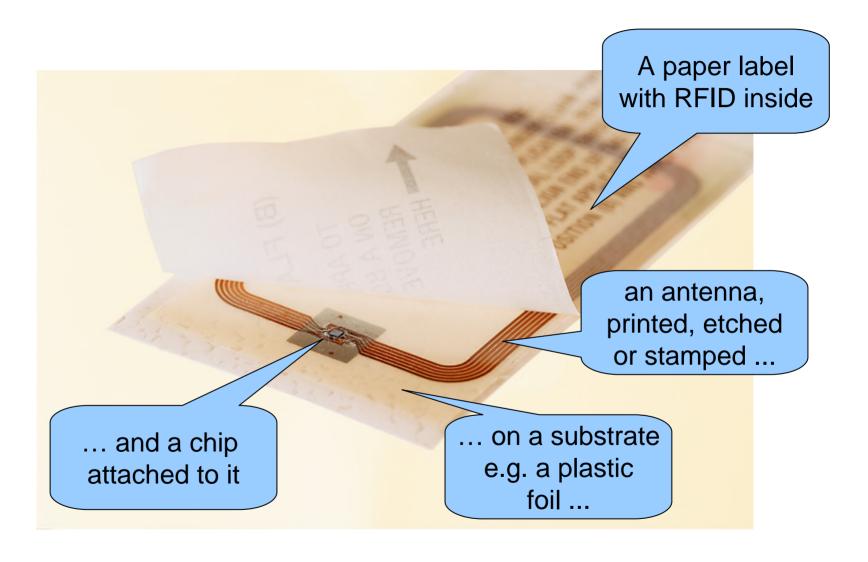


Generic benefit calculation (EU example)

Step	Benefit	Value
Production	Counting outgoing goods	2ct
Warehouse	Counting incoming/outgoing goods	4ct
	Picking & Packing	4ct
Transport	Verification, processing	3ct
Brand	Anti counterfeit	3ct
	Less stock -> less bound capital	2ct
Retail shop	Verification incoming goods	3ct
	Attach EAS label	5ct
	Detach EAS label	5ct
	Inventory control	2ct
	Check out efficiency	2ct



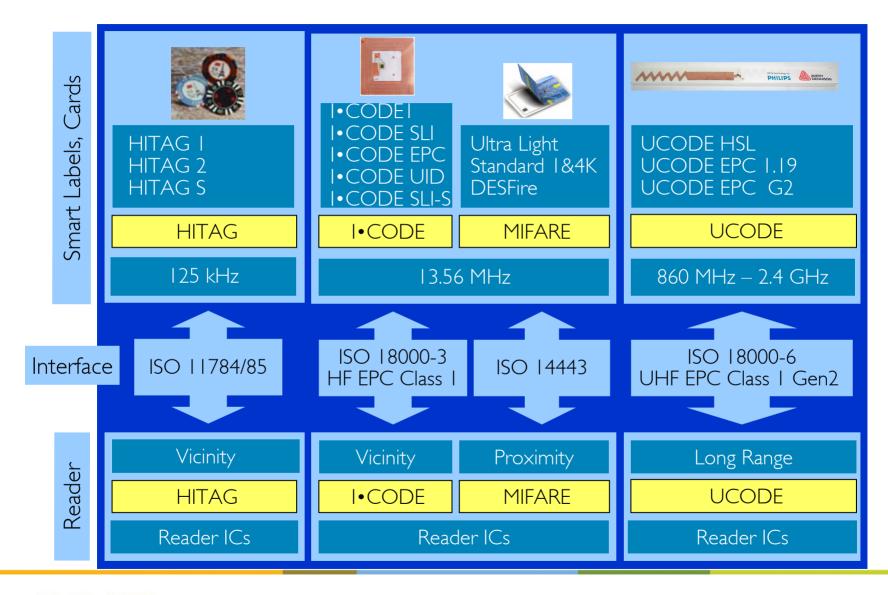
What is a Smart Label?





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NXP RFID Product Portfolio





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Business Development: Value Chain & Partners























IC Provider

Inlet

Tag/ Label Packaging/ Converter

g/ r

Inte-

HW

Consultancy, Systems & Software Integration

End Customer Application

RF Protocol & Reader IC

Reader prototype

Reader module

Reader / Terminal gration























CAP GEMINI





























HF vs. UHF

	13.56 MHZ	UHF
Reading range		71
Influence of materials	7	
Global use	7	→
Field characteristics		



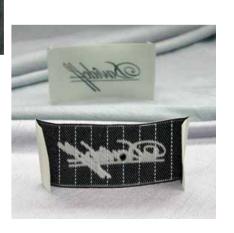
A range of specific labels for the fashion industry are available.

- Hard coins tags mainly for professional laundry applications.
- Cost effective paper hang tags.
- Labels, which can be integrated like traditional care label.
- Re-usable hard tags with integrated EAS features.
- Development of textile labels with woven antennas.











Privacy needs to be carefully adressed

Open communication is key. Why and how RFID is used.

Features like the destroy command empowers the customer.

After sales benefits for the end customer will increase acceptance.



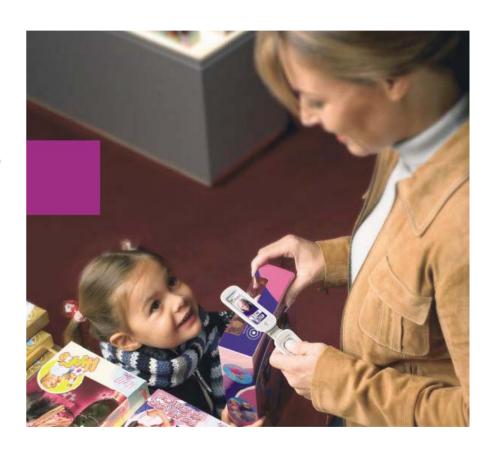


NFC will open a new dimension of customer interaction based on RFID

HF Reader will be integrated in mobile phones.

- -> Your product becomes the key to a multimedia universe.
- -> Authenticity checking by your customers.







Manufacturer

Retailer

Alignment groups



























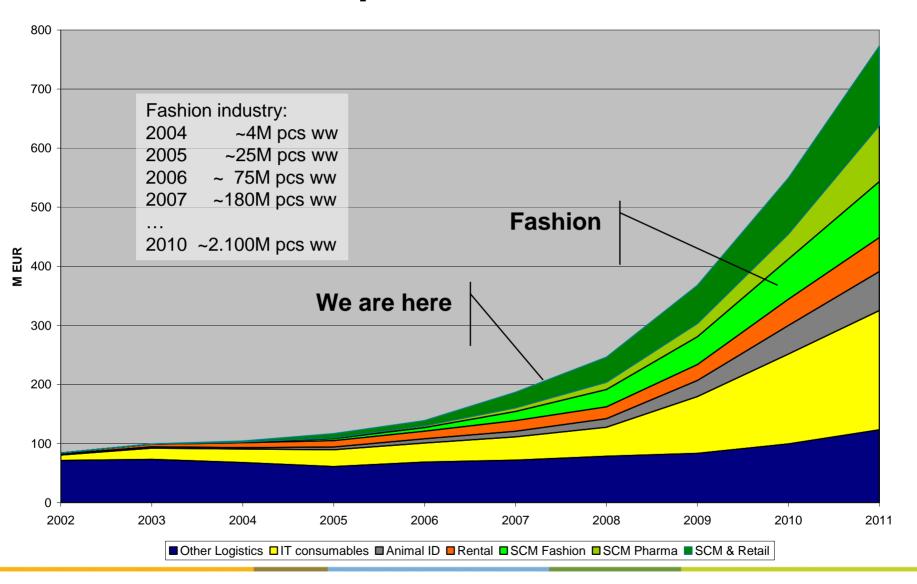








RFID Market development





Questions for each project

Item tagging / unit tagging: complying to unit tagging mandates or full control on item level?



ROI: Which benefits can be realized in my company?



Labels: paper label, re-usable tag or textile integration? EAS?



Privacy: information policy, RFID for end customers?







Questions?



